

# CUSTOMER FOLLOW-UP LIST

AVON

Name	Primary Phone #	Campaigns												Remarks	
E-mail Address	Secondary Phone #														
1. Mary Smith	555-777-5678	30.00	15.50	25.00	17.50		9.99	34.00		12.99	16.50		26.00	29.99	Deliver after
Mary.Smith@provider.com	666-888-5678	B	B	B	B	NO	B	B	NO	B	B	NO	B	B/E	7:00 p.m.
2.															
3.															
4.															
5.															
6.															
7.															
8.															
9.															
10.															
11.															
12.															
13.															
14.															
15.															

In the top half of the Campaign box, fill in the amount of the order. In the bottom half, use the following codes: **B** = Brochure Left. Next campaign, follow up in person, by phone or by e-mail. **CB** = Call Back this campaign. **NO** = No Order. Call back next campaign. **E** = Enrolled as an eCustomer. **NC** = No Contact. Call back this campaign. **H** = Helper.

# CUSTOMER FOLLOW-UP LIST

AVON

Name	Primary Phone #	Campaigns												Remarks	
E-mail Address	Secondary Phone #														
16.															
17.															
18.															
19.															
20.															
21.															
22.															
23.															
24.															
25.															
26.															
27.															
28.															
29.															
30.															

In the top half of the Campaign box, fill in the amount of the order. In the bottom half, use the following codes: **B** = Brochure Left. Next campaign, follow up in person, by phone or by e-mail. **CB** = Call Back this campaign. **NO** = No Order. Call back next campaign. **E** = Enrolled as an eCustomer. **NC** = No Contact. Call back this campaign. **H** = Helper.

# CUSTOMER FOLLOW-UP LIST

AVON

Name	Primary Phone #	Campaigns												Remarks	
E-mail Address	Secondary Phone #														
31.															
32.															
33.															
34.															
35.															
36.															
37.															
38.															
39.															
40.															
41.															
42.															
43.															
44.															
45.															

In the top half of the Campaign box, fill in the amount of the order. In the bottom half, use the following codes: **B** = Brochure Left. Next campaign, follow up in person, by phone or by e-mail. **CB** = Call Back this campaign. **NO** = No Order. Call back next campaign. **E** = Enrolled as an eCustomer. **NC** = No Contact. Call back this campaign. **H** = Helper.