

CUSTOMER FOLLOW-UP LIST

AVON

Name	Primary Phone #	Campaigns												Remarks	
E-mail Address	Secondary Phone #														
1. Mary Smith	555-777-5678	30.00	15.50	25.00	17.50		9.99	34.00		12.99	16.50		26.00	29.99	Deliver after
Mary.Smith@provider.com	666-888-5678	B	B	B	B	NO	B	B	NO	B	B	NO	B	B/E	7:00 p.m.
2.															
3.															
4.															
5.															
6.															
7.															
8.															
9.															
10.															
11.															
12.															
13.															
14.															
15.															

In the top half of the Campaign box, fill in the amount of the order. In the bottom half, use the following codes: **B** = Brochure Left. Next campaign, follow up in person, by phone or by e-mail. **CB** = Call Back this campaign. **NO** = No Order. Call back next campaign. **E** = Enrolled as an eCustomer. **NC** = No Contact. Call back this campaign. **H** = Helper.

CUSTOMER FOLLOW-UP LIST

AVON

Name	Primary Phone #	Campaigns												Remarks	
E-mail Address	Secondary Phone #														
16.															
17.															
18.															
19.															
20.															
21.															
22.															
23.															
24.															
25.															
26.															
27.															
28.															
29.															
30.															

In the top half of the Campaign box, fill in the amount of the order. In the bottom half, use the following codes: **B** = Brochure Left. Next campaign, follow up in person, by phone or by e-mail. **CB** = Call Back this campaign. **NO** = No Order. Call back next campaign. **E** = Enrolled as an eCustomer. **NC** = No Contact. Call back this campaign. **H** = Helper.

CUSTOMER FOLLOW-UP LIST

AVON

Name	Primary Phone #	Campaigns												Remarks
E-mail Address	Secondary Phone #													
31.														
32.														
33.														
34.														
35.														
36.														
37.														
38.														
39.														
40.														
41.														
42.														
43.														
44.														
45.														

In the top half of the Campaign box, fill in the amount of the order. In the bottom half, use the following codes: **B** = Brochure Left. Next campaign, follow up in person, by phone or by e-mail. **CB** = Call Back this campaign. **NO** = No Order. Call back next campaign. **E** = Enrolled as an eCustomer. **NC** = No Contact. Call back this campaign. **H** = Helper.